Young Lawyers Division Business Meeting
Friday, February 24, 2017

Attendance: Peter Klein, Rachel Hadrick, Ashley Securda, Denise Pekelnicky, Zach Kansler, Justin Bayer, Patrick Gallo, Joel Seelye, Paul Edger, David Pedri, Jennifer Menichini, Philip Yoon, Joseph McNelis, Ted Casey, Jennifer Wagner, Alain Koltash, Melissa Calvert, Mike Wieder, Kate Millikan, Brandon Copeland, Joe Cardinale, Jennifer Galloway, Timothy Norton, Ana Mojtabahed, David Schwager, Aimee Kumer, Isaac Hof, Bail Joy, Lauren Hartley Martin, Andrea Boyle, Chris Michelone, Caitlin Humphreys, Diana Collins, Andrew Throckmorton, Sarah Quinn, David Trevaskis, Chuck Eppolito, Colin O’Boyle, Michael Lyon, Anthony Hoover, Lindsay Childs, Rose Semple, Jessica Smith, Dan McKenrick, Jonathan Koltash, Melinda Ghilardi

Phone: Garnet Crossland, Alex Guminski, Jackie Harris, Schawnne Kilgus

- Welcome and Introductions
- Approval of the Minutes
  a. Jon motioned for approval, seconded PJ Gallo.
  b. Minutes approved
- Zone; Section Committee Liaison Reports
  a. Caravans
    i. Zone 10: Escape room, still looking for more individuals to participate
    ii. Zone 3: March 18 – Hershey Bears game
    iii. Zone 1: April 4, Field House in Philadelphia networking quizzo
- Statewide Mock Trial
  a. March 24 and 25, 2017 in Harrisburg
  b. If you would like to stay in Harrisburg, can stay overnight if judging both days.
  c. Regions still looking for jurors
- Chair Report
  a. Deferred until discussion on Strategic Plan
- Chair Elect Report
  a. Planning for summer meeting, rebranding event
  b. Penn Stater in State College
- Treasurer Report
  a. Council Members - Remember you only have 10 days from the time Maria sends out reimbursement form to get those in.
- YLD Division Delegate Report
  a. No report
- ABA Report
  a. Would like to get list of all PBA members that are not ABA affiliates
  b. Some interest from people to attend events, but couldn’t get funding because not affiliates.
- PBA leadership
  a. Welcome from Sara Austin, (Sharon Lopez and Chuck Eppolito, David Schwager also all attended).
  b. Bridgette Gillespie – Civil litigation mini camps (Beaver County March 27, and two other locations)
- BLI
  a. Opportunity for young lawyers to observe every aspect of PBA and its governance.
  b. Starts at summer YLD meeting, attend CCBL, House of Delegates, Board of Governors meeting, wonderful opportunity to see what happens at PBA and hope to build future leaders of PBA.
YLD Minutes from 5/11/17 business meeting

- Welcome- all members in attendance introduced themselves
- **Attendance** – Peter Klein, Isaac Hof, Jennifer Wagner, Zach Kausler, Edward Knafelc, Traci Naugle, Diana Collins, Sarah Quinn, Lindsay Childs, Ashley Securda, Schawnne Kilgus, Phil Yoon, Justin Bayer, Andrea Boyle, Dan McKenrick, Alaina Koltash, Joel Seelye, Jon Koltash, Jackie Harris, Colin O’Boyle, Tyra Oliver, Garnet Crossland, Jennifer Menichini, Paul Edger, Chris Michelone, Elle Evans, Nicole Thurner-Kievit
  - Stopped by: Bridget Gillespie, Chuck Eppolito, Sara Austin, Brett Woodburn, Jen Coatsworth, David Trevaskis, David Schwager
  - Phone: Alex Guminski, Melissa Merchant, Denise Pekelnicky, Jenn Galloway
- Guests spoke to the membership
  - David Schwager- PBA Treasurer thanked everyone for their involvement and said hello.
  - Jen Coatsworth encouraged members to become members of the PA for Modern Courts. She explained the organizations’ mission which is primarily merit selection for judges instead of election. She said the Young Friends Committee speaks to the community about the judges up for election and that the organization is hoping to expand from Philadelphia across the state.
  - Brett Woodburn– on behalf of the Real Property section discussed the section’s retreat at Nemacolin in August. The YLD will have a discounted fee and the retreat is all inclusive including the room cost for YLD members. The retreat is from August 16-18.
  - Sara Austin- PBA President- thanks YLD leadership. Plugged the solo/small firm annual meeting in Bedford Springs in July and encouraged members to stay involved in the YLD. Joel thanked her for championing YLD causes during her presidency.
  - Chuck Eppolito- PBA Vice President-complimented the YLD and said that the YLD will be a major focus in the upcoming year and that he looks forward to working with YLD leadership.
- Chris Michelone gave the nominating committee’s report. There was one appointee for each position. Chris Michelone moved that the nominees were accepted and Shawnne Kilgus seconded the motion. It passed. The new officers were announced.
  - Chair – Jon Koltash
  - Chair Elect- Alaina Koltash
  - Secretary – Jennifer Menichini
  - Treasurer- Paul Edger
  - Division Delegate – Colin O’Boyle
Jon Koltash gave the chair-elect report. He highlighted the mock trial program currently going on. He discussed the Summer Summit coming up July 26-28 at the Penn Stater. He said there will be judiciary representation.

Alaina Koltash had no treasurer’s report.

YLD Delegate’s Report - BJ John explained the WIP diversity CLE resolution. A lengthy discussion followed.

ABA Delegate Report-Alex Guminski summarized the Montreal and Miami events. He explained that he submitted a report on PA to the ABA and he mentioned the upcoming ABA annual meeting in NYC.

Zone Reports were distributed as a packet. Members were encouraged to highlight recent caravans and Wills for Heroes events. Individual zones highlighted such events appropriately.

Joel announced the deadline for article submissions for At Issue.

Joel announced the upcoming events that were printed in the agenda and circulated to the membership.

Joel encouraged members to review the upcoming Wills for Heroes events printed in the agenda.

Follow-up to the strategic plan
- Spent the last meeting (Feb.) on this issue
- Referred people to review the Feb. minutes
- We will consider those issues and address them next year
- BLI is making a video to reach out to local businesses and law schools

Bridget Gillespie from the PBA Western Office addressed membership to let members know that she is traveling the Western Counties working on membership, retention and programming. She wanted members to know that she is a resource and to call her with questions or comments.

Joel’s chair report
- He thanked everyone, noted that we accomplished a lot of good things in his chair year. He said there was good succession in leadership in YLD and that leadership would continue working on the goals. He highlighted Maria and thanked her for all her hard work and dedication.

Jon Koltash presented Joel with the gavel and thanked him for his service.
YLD Business Meeting
YLD SUMMER SUMMIT

July 27, 2017
9:00 a.m.

I. ATTENDANCE and INTRODUCTIONS

Peter Klein  Dan Gual  Gina Miller
Ashley Securda  Erie Filer  James Antoniono
Zach Kansler  Garnet Crossland  Fred Cabell
Amber Reiner  Michael Aubele  David Schwager
Bridget Gillespie  Michael Lyon  Danielle Donivan
Sheila O’Rourke  Aimee Kumer  Michael McDonald
Amanda Rooney  Kristin Hutchins  Jay Silberblatt
Beau Hoffman  Katlin Twigger  Raziya Brumfield
Diana Collins  Jamie Schumacher  Amanda Seelye
Crystle Craig  Morgan Bonevick  James Sensor
Zane Johnson  Susanna Fultz  Thomas Pellish
Andrea Boyle  Tracy Liberatore  Fran O’Rourke
David Marra  Phil Yoon  Barry Simpson
Cassandra Munsee  Jordan Fischer  Chuck Eppolito
Melissa Merchant-Calvert  Charles Vogt  Sharon Lopez
Sharon Barney  Traci Naugle  Marie Queen
Lauren Hartley Martin  Jamey Belin  Lars Anderson
Dan McKenrick  Matt Gribler  Andrea Boyle
Anthony Hoover  Frank Straub  Jon Koltash (Chair)
Tom Markey  Keri Schantz  Joel Seelye (Past Chair)
Adam Boyer  Christopher Parker  Alaina Koltash (Chair Elect)
Jennifer Galloway  Stephanie VanHorn  Jennifer Menichini (Secretary)
Karen Grethlein  Melinda Ghilardi  Paul Edger (Treasurer)
Lindsay Childs  Frank Paganie  Colin O’Boyle (Division Delegate)
Amy Hoh  Mollie Patterson  Alex Guminski (ABA Rep)
Tiffany Raker  Katie Nealon

II. APPROVAL OF THE MINUTES

MOTION TO APPROVE MINUTES by LARS ANDERSON
SECOND by PAUL EDGER
MOTION CARRIED UNANIMOUSLY
III. CHAIR REPORT - JON KOLTASH

IV. CHAIR ELECT REPORT - ALAINA KOLTASH
   o Working with YLD Subcommittee on ByLaws Amendment, will report at that time.

IMMEDIATE PAST CHAIR REPORT - JOEL SEELYE
   o No Report

V. TREASURER’S REPORT – PAUL EDGER
   o Caravan Events
      ▪ Two so far, five are scheduled
      ▪ See packet for upcoming events
      ▪ For Zone Chairs, proposed events must be submitted to Paul, Jon and/or Maria on or before November 1
      ▪ If you are in a Zone and don’t have one scheduled yet, please tell your Zone Chair to get one planned
      ▪ $500 for the event is provided by the PBA YLD
      ▪ Please be sure to let everyone know who attends these events that these events are PBA sponsored events, a

VI. YLD DIVISION DELEGATE – COLIN O’BOYLE
   o Encourage YLD members to meet their Governors
   o Briefly explained the makeup of the House of Delegates
   o The YLD has a Delegate – Colin O’Boyle
   o Meeting in November, will have more to report after that
   o If anyone is interested in serving on the House of Delegates, see Jon Koltash

VII. ABA DELEGATE REPORT – ALEX GUMINSKI
   a. Alex arrived late, so Anthony Hoover provided some information on the ABA Resolutions pending/passing, etc.

VIII. ZONE REPORTS
   a. CARAVANS
      i. Jen Galloway – Zone 3 – August 27th at York Revolution
         1. Limited to the first 25 people
         2. Sky box
      ii. Garnet Crossland – Bocci Ball Tournament – see Zone Report
      iii. Zone 11 – August 10th – Wing Fest at State College
      iv. Zone 5 – September 21st – Oktoberfest
         1. Small fee open to YLD and Guest
IX. **BYLAWS AMENDMENTS – by ALAINA KOLTASH**

a. Created YLD ByLaws Subcomittee
b. Proposed Amendments have been drafted.
c. Four different proposed changes
   1. Change to the YLD ByLaws (Vote by YLD – not set by PBA)
      a. Current age is 38; proposing increasing it to 40
      b. Consistent with several zones that have their YLD limit at 40
      c. Encourages more people to become active in leadership
      d. Gives more time for people to develop their careers and get interested in leadership
      e. There can be a gap for women especially to move into leadership
   2. Changes to the YLD ByLaws
      a. Efficiency changes
   3. Change to PBA ByLaws
      a. Change in the ABA/YLD Delegate Position
      b. Currently have an ABA/YLD Delegate on Council
      c. We would keep that position, but there is also historically a YLD member elected by the House of Delegates
      d. YLD is recommending that be one person instead of two
      e. Changes to the reimbursement policy; this is a cost-saving measure which was a concession to the Board of Governors to increase reimbursement to Council Members.
   4. Change to PBA ByLaws
      a. Merge Law School Division with the YLD
      b. Law School Division is technically a separate division
      c. They have to elect leadership
      d. Difficulty in having them attend to even elect leadership
      e. The idea is to create seats on the YLD Council for the 9 law schools

(1) **DISCUSS AND VOTE ON BYLAW CHANGES – INCREASE in YLD AGE**
   o **MOTION** by Joel Seelye to Approve ByLaw Amendment; **SECOND** by Paul Edger
   o Discussion on the question
   o **MOTION TO CALL THE QUESTION** by Paul Edger
   o **SECOND** to CALL THE QUESTION by Colin O’Boyle
   o Motion to Amend the PBA ByLaws as indicated on the PowerPoint Slide above Chair Koltash’s head
   o Motion Carried with 5 nays

(2) **DISCUSS AND VOTE ON BYLAW CHANGES – MISC. YLD REQUIREMENTS**
   o **MOTION** by Alaina Koltash to adopt the ByLaw Changes as displayed on the PowerPoint Slide above Chair Koltash’s head
SECOND by Colin O’Boyle
YLD Secretary confirmed they were submitted in advance
Discussion on the question
MOTION CARRIED unanimously

(3) DISCUSS AND VOTE ON AUTHORITY TO PROPOSE CHANGES TO THE - PBA -
Law Student Division Merger
The amendments would go to the House of Delegates after the Board of Governors
(hopefully) approves it
SECOND by Melissa Merchant-Calvert
SECOND by Colin O’Boyle
Discussion on the question
- Does this have effect on fee structure or due structure?
- Correct, has no change on dues structure
MOTION CARRIED unanimously

(4) DISCUSS AND VOTE ON AUTHORITY TO PROPOSE CHANGES TO THE PBA -
ABA/YLD DELEGATE CONSOLIDATION
Recommend memorializing the practice of having a delegate as a YLD
Recommend that the YLD Chair would recommend who the Delegate would be
SECOND by ALAINA KOLTASH to recommend that the change be proposed to
the PBA
SECOND by PAUL EDGER
Discussion on the question
- Reimbursement by the ABA
- Annual Meeting there is no reimbursement
MOTION CARRIED with 2 nays

X. BAR LEADERSHIP INSTITUTE
Melinda Ghilardi and Phil Yoon are Chairs
Recognized current BLI Class members and past BLI Class members

XI. COMMITTEE AND SECTION LIAISONS
*To be considered for the position please email maria.engles@pabar.org

A. PBA Legislative Committee
Fred Cabell
1. PBA develops policy
   a. Starts from the ground up with sections and committees
   b. Goes to the BOG and then to the HOD and it’s voted on by the HOD to
determine if it’s a PBA official policy
   c. Same process if it is a PBA initiative

4
2. What PBA legislative dept. does
   a. Three staff members, all lawyers
   b. Lobby face to face with legislators and staffers
   c. When General Assembly is in session, staff is there
   d. They administer the PBA-PAC
3. PBA victories
   a. Change to the corporations statute
   b. Three Title 15 bills
   c. Title 20 bill
   d. Family Law – reduced wait for divorce – PBA initiative
   e. Fought bill which could have made attorneys mandated reporter of child abuse
   f. Fighting sales tax on legal service
   g. Fought changing negligence and gross negligence standard
4. Current policy agenda
   a. Revise Uniform Arbitration Act – hasn’t been changed since 1969
   b. Uniform Voidable Transaction Act
   c. Collaborative Law – trying to establish standards for PA
   d. Grandparent Standing
   e. Sales Tax on Legal Services
   f. County Legal Journals – fight against legislation to eliminate them
   g. Standards for Alimony Pendente Lite
   h. Title 20 – digital information

B. PBA FOUNDATION
   Marie Queen
   1. Philanthropic charitable arm of the PBA
   2. Discussed events that are sponsored by PBF

C. WILLS FOR HEROES
   - Certain counties have coordinators
   - Many counties don’t have one; talk to Maria if you are interested in being a coordinator or know someone who would

D. STATEWIDE MOCK TRIAL PROGRAM REPORT
   Jen Menichini
   - Always looking for volunteers
   - PBA will pay for hotel night if juror for Friday and Saturday trial for state final

E. AT ISSUE
   Anthony Hoover
Always looking for Articles, nothing in particular

F. GENERAL
- Committee and Section Chairs want to connect with YLD
  - For example Probate Section gave substantial discount to annual retreat at Nemacolin

XV. UPCOMING EVENTS
- List of events provided
- PBA website has Leadership Yearbook identifies Zone Chairs and Council Members

XVI. NEW BUSINESS
A. Past President Sara Austin participating by telephone regarding “In and Out” Videos
   1. Partnering with Solo and Small Firm Section
   2. 10-minute videos filmed at the PBA about switching from practice areas
   3. These will be brief overview type videos
   4. Will be forming a committee from the YLD to help script them out and identify various areas

B. PA Lawyer Magazine
   1. Six articles focusing on the YLD and YLD initiatives
   2. Looking to form ad hoc subcommittee to help participate on that

C. Blue Ribbon Panel
   1. Had great recommendations
   2. Would love to see the YLD get behind those
   3. Support working parents and minorities in that initiative

MOTION TO ADJOURN By Lars Anderson
SECOND by Alaina Koltash
MOTION CARRIED
# YLD Business Meeting Minutes
## PBA Committee Section Day

November 16, 2017 @ 3:30 p.m.

## I. ATTENDANCE and INTRODUCTIONS

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<thead>
<tr>
<th>Officers</th>
<th>Division Delegates</th>
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<td>Jon Koltash</td>
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<th>Zone</th>
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<td>Zone 1</td>
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<td>Melissa Merchant-Calvert</td>
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<td>Kelvin Morris</td>
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<td>Zone 12</td>
<td>Julia Wu</td>
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<td>Lauren Hartley-Martin</td>
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<td>At Large</td>
<td>Anthony Hoover</td>
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Additional Attendees
Amber Reiner Amber Reiner
Anne John Jon Higgins
Ashley Murphy Jordan Fischer
Bridget Gillespie Katie Nealon
Chuck Eppolito Keri Schantz
Don Gual Lindette Hassan
Fawn Kehler Maria Engles
Fran O’Rourke Melinda Ghilardi
Frank Paganie Mike Lyon
Fred Cabell Phil Yoon
Gina Miller Sharon Barney

II. LEGISLATIVE REPORT
- Fred Cabell presented the legislative report
  o Family Law
  - Legislation that would deal with custody matters for deployed personnel
  - This was not a PBA initiative, Family Law section had some issues
  - Lobbied hard and it’s going to come out in a form PBA approves of
  - APL – legislation would have required a trial for determining what’s appropriate
  - Do not have 3rd Party Standing for custody in situation where parents are no longer in the picture; only someone who is in loco parentis
    - Not a PBA initiative, but PBA is using this vehicle as an initiative given the Pa Supreme Court’s decision regarding grandparent standing
    - Family Law is working on language to salvage following the decision, and hopefully the amendment will include a fix to that
  o Estate Law
    - Digital assets
      - Law would have required if any info is wanted in a digital format, you’d have to get a court order to do so
• Technology companies wanted the court order; PBA lobbied and the bill has the language right now that PBA proposed

  o Collaborative Law
    ▪ No standard of practice in PA for this type of law
    ▪ PBA trying to establish Collaborative Law Act in PA

  o Business Law
    ▪ Uniform Voidable Transactions Act – this is a PBA initiative to update fraudulent conveyances law
    ▪ Passed the Senate this week unanimously

  o Guardianship Law
    ▪ Bill has been so long, tomorrow there is a vote in the HOD on further changes to the proposed amendments

  o Revised Uniform Arbitration Act
    ▪ Law is archaic
    ▪ Been trying to get the UAA revised for a long time
    ▪ Last session worked it out with trial lawyers, this session trying to work it out with the business community
    ▪ Chair of the Senate Judiciary Committee supports PBA efforts

  o Sales Tax on Legal Services
    ▪ Usually in the discussion of elimination of school property taxes
    ▪ Failed to pass the bill last session by one vote
    ▪ Does not appear to be something on the forefront right now
    ▪ Encouraged everyone to contribute to the PAC
    ▪ If you receive an alert from the PAC, please consider reaching out to your legislators. The PAC does not send out emails frequently, but when they do, they are likely very critical and important.

III. APPROVAL OF THE MINUTES
  MOTION TO APPROVE MINUTES by SCHAWNNE KILGUS
  SECONDED by MICHAEL LYON
  MOTION CARRIED UNANIMOUSLY

IV. CHAIR REPORT – JON KOLTASH
  MOTION BY SCHAWNNE KILGUS to create Ad Hoc Committee to review the ByLaws
  SECONDED BY PJ GALLO
  MOTION CARRIED UNANIMOUSLY
V. **CHAIR ELECT REPORT – ALAINA KOLTASH**
- Planning for next year, if interested in volunteering, please

**IMMEDIATE PAST CHAIR REPORT**
- No Report

VI. **TREASURER’S REPORT**
- Midyear Meeting
  - Be sure to let Paul Edger know if you are interested
- Caravan Events
  - All but 2 have completed their events
  - Thank you to the Zone Chairs for planning their events
  - Reimbursement information will be sent next week

VII. **YLD DIVISION DELEGATE**
- YLD initiatives going to the House Of Delegates
- There are other items, worth looking at the agenda to see what the PBA does through the HOD
  - Civil Rights / First Amendment proposal
  - Family Law Initiatives
  - Administrative Law Judge consolidation

VIII. **ABA DELEGATE REPORT**
- Alex Guminski presented the report
- The Annual Meeting is in Vancouver in February
- Lots of states are working on laws regarding medical marijuana and hemp
- It was a big topic at the ABA Conference in Denver
- ABA is formulating policies to have position for the ABA and will likely vote on that in February
- If anyone is interested in attending Vancouver, contact Maria Engles or Alex Guminski to attend and to learn about the process for doing so

IX. **BAR LEADERSHIP INSTITUTE**
- Phil Yoon, Co-Chair presented the report
- This year was very competitive applicant pool
  - This is their second event.
  - They also attend CCBL
  - Working on a BLI Project
X. ZONE REPORTS
  o Zone Chairs anything additional to the reports
  o Zone 5 – Diana Collins
     Luzerne County YLD is planning Wills for Heroes
     Dave Pedri is chairing event and planned for January 27th at Luzerne County Community College

  Chair Koltash noted that both Chris Michelone and Immediate Past Chair Joel Seelye are at the PBA Nominating Committee meeting right now and are deemed excused for this meeting.

  o Zone 9 – PJ Gallo
     Holiday happy hour on December 21st
     Chester County YLD started a charitable giving circle, hope to continue going forward with that program

- Bridget Gillespie, Director of Western Pennsylvania Services, offered to assist with any type of events in the western part of the state.

  o Zone 12
     Working out their caravan event, which will be in the spring

XI. STATEWIDE MOCK TRIAL PROGRAM
  o About 270 schools this year
  o If you are interested in being a juror, please let us know
     If you get some experience, you can be a juror in Harrisburg, and there can be some funding to pay for hotel rooms if you volunteer Friday and Saturday as a juror
  o If you are interested in being an advisor, please let us know, there are still schools looking for advisors
  o Please also consider recruiting other lawyers to participate

XII. WILLS FOR HEROES
  o Some counties have not had events
  o Bring in lawyers to write basic wills for veterans, police officers, first responders, etc.
  o If you are in a county that has not had a program, please see one of us to discuss planning an event
  o If your county has an event, please participate
  o Approximately 20 events are planned this year
XIII. UPCOMING EVENTS
  o Midyear Meeting is not in February, it is in January
  o YLD Reimbursement if you are interested in going, please talk to Paul Edger or Maria Engles
  o CCBL
    ▪ There is reimbursement for some attendees

XIV. NEW BUSINESS
  o New PBA Website likely within the next year or sometime in 2018
    ▪ Will still have a YLD page

XV. AT ISSUE
  o Deadline is January 12, 2018 for next issue
  o Always looking for articles
  o Please consider volunteering if you like to write

MOTION TO ADJOURN BY SCHAWNNE KILGUS
SECONDED BY DIANA COLLINS
MOTION CARRIED UNANIMOUSLY
- **Dave Trevaskis (Pro Bono update)**
  - Watch free video CLEs
  - Tons of clinics/different projects (Wills for Heroes, Youth Courts, etc) that we consistently do, please contact Dave if you are interested in getting more involved.

- **At issue**
  - Looking for articles by March 1st (deadlines flexible)
  - If looking to be published, please contact Keli Neary (kneary@attorneygeneral.gov)

- **Nominations for YLD Officer**
  - Submit to Chris Michelone or Maria Engles by April 10
  - All positions open except ABA delegate

- **Nominations for Liberty Bell and Michael K. Smith**
  - Submit nominations to Maria by March 31

- **Wills for Heroes Events**
  - See calendar

- **Upcoming events**
  - See calendar

- **Next meeting**
  - May 10-11, Annual meeting (YLD meeting on May 11)

- **PBA Survey**
  - Related to involvement in House of Delegates
  - Just went out yesterday, please take survey

- **Discuss PBA Strategic Plan and how to recruit young lawyers**
  - Joel wants to have open dialogue about outreach to other young lawyers/benefits/how to attract new young lawyers
  - Alex G. - We have outreach in covering state of Pennsylvania, age requirements we are also touching as many lawyers as possible. People are deterred if the dues are too much. Alex’s renewal is $268 to be member of PBA. One thing we can do to keep young lawyers – extend amount of years that new lawyers can have PBA membership without paying dues, or decrease based on sliding scale/income/etc.
  - Dues
    - What are the benefits that young lawyers get in exchange for their dues?
    - Denise Pekelnicky – biggest benefit to her is the people, but getting people to events is difficult – time away from family, work, etc.
      - PBA needs to go to them, they aren’t going to come to you
    - Lauren Hartley Martin – a lot of benefits don’t get accessed (communications and the website). The website is terrible. So many things that she doesn’t know about unless she comes to events.
      - PBA is in the process of releasing an RFP to redo website.
    - Dues waiver process – if having financial hardship, there is a process that begins in November and goes through end of January (contact member services).
  - Rachel - Find way to emphasize employment opportunities
    - Use website or other means to advertise open positions
    - Maria – there is a career services place on website
  - Minority and women’s business forum – working on doing more networking opportunities and business development/skills building
  - Chuck Eppolito - Talk to PBA and pinpoint benefits that may be helpful, not all benefits will be helpful to others. Not only is cost monetarily, but also cost of being out of office. Go back to office and tell them what you did at these meetings, who you met, etc.
Opportunities to write articles, speak at CLEs, this is how you set yourself apart and become known in your field.

- Andrea Boyle – outsiders may only see fringe benefits that may not seem that attractive. She doesn’t trust Casemaker (found cases that have been overturned).
- Isaac Hoff – number of young lawyers paying to dues versus showing up to events (how to get more people involved). Could there be a credit to dues if you show up to events? Incentivize membership and being involved.
- Initial survey results from HOD survey – many people unaware they are even members of the YLD.
- Jen Wagner – no hashtag for event. People don’t know benefits of being on the bar association until they are in it. We don’t know what stories are come out of event. Need ways to increase social media presence to demonstrate benefits to others. Refer a friend to an event, try to get them involved.
- Denise Pekelnicky. – last year was the first time PBA leadership came to Zone caravans. Don’t really get leadership to come to their events. Very minimal perceived benefit and need to make a better effort to show interest by PBA/physical presence.
- Peter Klein – discount for first membership – first year you want to be involved, not first year as a lawyer
- Jen Menichini – feels like she wasted first year. What she hears most we have to be member of PBA as a unit county. The presence will go a long way to show what those benefits are.
- Law School Outreach
  - Phil Yoon – go back to more law school outreach – free membership so take advantage of it.
  - Diana Collins – BLI – working on project to reach out to law schools and figure out how to do that effectively.
  - Chris Michelone – Law school outreach - Employment help (beyond website) and bar prep.
- Melissa Calvert – problem getting ADAs/PDs to be member. Generally, don’t have their memberships paid for.
- P.J. Gallo – law school loans are big issue/big hurdle.
- Joel Seelye – doesn’t want to stop conversation and wants to continue. Maybe need to tailor benefits/ways to get involved by regions. Need to continue this conversation into Jon’s tenure as YLD Chair.