Embracing Collaborative Practice as Your Day Job

Monday, Nov. 2, 2020 | WEBCAST 10:00 am – 1:15 pm

3 SUBSTANTIVE CLE | Standard $249.00 | New Attorney $125.00
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Identifying What is Preventing You From Having as Much Collaborative Work as you Want

Creating Collaborative Cases: Initial Client Consultation
A. Compared With Traditional Consultation
B. Bringing In The Other Spouse: A Toolbox of Possibilities

Your Best Marketing Tool: Yourself (Part 1)
A. Defining Your Practice Signature
B. Collaborative Practice Self-Survey

Your Best Marketing Tool: Yourself (Part 2)

Creating Collaborative Community
1. Coming Home: Living in the Paradigm Shift
2. Everyday Collaborative Commitment: What Does This Look Like?
3. Need For Ongoing Training

Using Collaborative Skills in Your Non-Collaborative Work

Using Collaborative Skills in Non-Traditional Areas
A. Collaborative Prenuptials / Post-Nuptials / Estate Planning / Probate
B. Collaborative Mediation

Kevin R. Scudder is a Collaborative attorney based in Seattle, WA. He is a Board Member of the International Academy of Collaborative Professionals (IACP), a graduate of IACP’s inaugural Leadership Academy, trainer, regular contributor to the Collaborative literary community, and Past President of Washington State’s state-wide collaborative organization, the Collaborative Professionals of Washington. Kevin is a contributing author to the new book from the ABA co-edited by Adam Cordover and Forrest “Woody” Mosten on developing a satisfying and profitable peacemaking practice. His vision, the Seattle Collaborative Law Center, PLLC, has just opened its doors.

Kevin can be reached by email at: kevin@seattleclc.com
Visit Kevin’s website at: https://www.seattleclc.com

PLEASE WATCH

Lawyer as Peacemaker: https://youtu.be/JKXv1_Sqe_4
Simon Sinek: https://youtu.be/hPGIYbKHi7g
Brené Brown: https://www.ted.com/talks/brene_brown_the_power_of_vulnerability

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