

# Your Guide to Pennsylvania Bar Association Benefits & Services



2010-2011



# Join. Connect. Succeed.

By joining the PBA, you have the opportunity to connect with thousands of lawyers who can help you further develop your practice and build business relationships. Your colleagues in the PBA understand what it takes to build careers and to make connections that matter.

As a PBA member, you have FREE access to online legal research, networking opportunities, career-building tips, law practice management guidance, social events and many more benefits geared to the work styles and lifestyles of young and seasoned lawyers alike.

Please keep this guide as a handy reference to the many valuable benefits included with PBA membership. If you have questions about any of the PBA's programs or services, please call the PBA Member Service Center at 1-800-932-0311 or visit us online at [www.pabar.org](http://www.pabar.org).

We invite you to connect with us ... and succeed with us.

To join the PBA, please call the PBA Member Service Center at 1-800-932-0311 or visit us online at [www.pabar.org](http://www.pabar.org).



## Information

PBA members have access to award-winning publications and other information resources to stay informed of developments and trends in the law that affect their practices.

- **The Pennsylvania Lawyer Magazine**, free to members bimonthly, reports the latest information on law practice trends, with regular columns on ethics, legislation, legal technology and legal writing tips.
- **The Pennsylvania Bar News**, free to members, is the PBA's biweekly newspaper. This publication keeps members up-to-date with summaries of federal, state and local court opinions, substantive analysis of legal developments, the latest legislative news from Capitol Hill and the outstanding "Law Practice Management" and "Avoiding Liability" columns.
- **The Pennsylvania Bar Association Quarterly**, free to members, presents comprehensive, scholarly articles focusing on a wide range of contemporary legal issues.
- **The PBA E-News** and other electronic newsletters offer up-to-the-minute information on PBA programs.
- **Slip Opinions** — Copies of appellate court slip opinions are available to members at a nominal charge.
- **At Issue** is the electronic newsletter of the PBA Young Lawyers Division and is free to all YLD members who provide their e-mail addresses to the association. Designed to keep new lawyers abreast of issues affecting those new to the practice of law, the publication typically showcases young legal newsmakers and projects statewide.
- **Committee and Section Newsletters**, free to members of the respective committees and sections, focus on particular practice areas of the law, including Administrative Law; ADR/Arbitration & Mediation; Business Law; Children's Rights (*Child's Advocate*); Civil Litigation; Criminal Justice; Elder Law; Family Law; Government Lawyers (*News & Views*); Intellectual Property Law; Municipal Law; Real Property, Probate & Trust Law; Solo & Small Firm Practice; Tax Law; Women in the Profession (*Voices & Views*) and Workers' Compensation Law.
- **The PBA Lawyers Directory & Product Guide** is published annually and contains contact information for more than 60,000 lawyers licensed to practice in Pennsylvania as well as rosters of local, state and federal judges and court personnel, state and federal agencies, and local, state and national bar associations. The directory is available in book or online formats. PBA members receive substantial discounts on all versions.



## Education

- **Continuing Legal Education** — Through the PBA's continuing legal education arm, the Pennsylvania Bar Institute (PBI), CLE is offered to members at substantial savings. Courses are made available throughout the year at a variety of convenient locations and online. Members receive discount coupons to attend PBI CLE seminars.
- **Avoiding Legal Malpractice Seminars** — Seminars on avoiding legal malpractice are held throughout the state to help members recognize and avoid malpractice situations. Qualified attendees can receive up to a 5 percent discount on their PBA-sponsored professional liability insurance, plus 1.5 hours of CLE ethics credit.
- **Meetings and Conferences** — Various PBA section, committee and commission meetings and conferences are held throughout the year to foster collegiality and a good working relationship among PBA leaders, county bar leaders and the general membership.

PENNSYLVANIA BAR INSTITUTE  
*Continuing Education Arm of the Pennsylvania Bar Association*  
BRINGING EXCELLENCE TO CLE

## Technology

### The Advantages of InCite®!

InCite • 1-800-932-0311

PBA members can conduct free legal research online using InCite, a customized Web-based legal research tool powered by LexisNexis™ information services. InCite is available exclusively to PBA members at [www.pabar.org](http://www.pabar.org). The InCite program, the first of its kind between LexisNexis and any state bar association, combines the quality and reliability of LexisNexis services with the PBA's commitment to supporting lawyers in their practices.

#### InCite's enhanced library includes:

- Combined court searches
- Pennsylvania Supreme, Superior and Commonwealth Court cases
- Appellate cases from all states from 1950
- All Circuit Court cases
- Pennsylvania Attorney General opinions
- Pennsylvania state ethics opinions
- Pennsylvania county decisions
- Standard jury instructions
- U.S. Supreme Court case law, 1790 to present
- All 3rd U.S. Circuit cases, including U.S. Court of Appeals, District and Bankruptcy cases
- Unannotated Pennsylvania statutes, the U.S. Code, and federal and Pennsylvania court rules
- Shepard's® signal for cases
- "Get by Citation" tab
- Mealey's Headlines and News Brief
- All New Jersey appellate courts, court rules, Administrative Code and annotated statutes



#### Greater Functionality

- Natural language searching
- Combined federal searches
- "FOCUS" search within a search
- Highlighted pagination
- Dual column and other printing options
- Book browse feature in statutes, rules and regulations

#### Additional products are available at reduced rates:

- Shepard's Citation Reports — 50 percent discount on full Shepard's packages or individual Shepard's reports for a nominal fee
- Annotated version of a case, available for a nominal fee, provides a case summary written by LexisNexis attorney-editors, and Core Concepts, which highlight the main points of law in the court's own language.

For more information about InCite, call the PBA Member Service Center at 1-800-932-0311

#### Law Office Management Support —

The PBA's Law Practice Management Service can introduce members to technology and management practices most suitable to their firms. From helping to find hardware or software best suited to their practice to exploring ways to change their benefits package, members will find the information helpful and relevant to the legal profession.

To join the PBA, please call the PBA Member Service Center at 1-800-932-0311 or visit us online at [www.pabar.org](http://www.pabar.org).



## Networking

The PBA's sections and committees are the lifeblood of the association. PBA members may choose to join one or more of the association's committees, which offer opportunities for members to meet and network with practitioners in similar practice areas and to stay current with legal developments. Committee membership is free, while service on some committees is by PBA presidential appointment only. PBA members may also elect to join one or more of the PBA's substantive sections, which work to educate members on developments in specific practice areas and help formulate recommendations on legislative issues. Each section has its own set of bylaws and requires members to pay dues to fund section activities. PBA sections include:

Administrative Law  
Aeronautical & Space Law  
Business Law  
Civil Litigation  
Criminal Justice  
Education Law

Elder Law  
Environmental & Energy Law  
Family Law  
Intellectual Property Law  
International & Comparative Law  
Labor & Employment Law

Municipal Law  
Public Utility Law  
Real Property, Probate & Trust Law  
Solo & Small Firm Practice  
Tax Law  
Workers' Compensation Law

The PBA is dedicated to helping new lawyers get started in their profession. The Young Lawyers Division presents outstanding programs and opportunities focusing on the professional — and personal — needs of new lawyers. The YLD sponsors educational programs such as the annual New Admittee Conference and the YLD Summer Meeting as well as a mentoring program and special public service projects such as the highly successful Statewide Mock Trial Competition for high school students and the "Wills for Heroes" project.



**Lawyer-to-Lawyer Network** — PBA members can participate in the new Lawyer-to-Lawyer Network, a listing of attorneys by practice area and county. Members pay to be listed in the online database that can then be searched for free by other members who are looking for attorney referrals in a specific practice area and geographic location.



## Advocacy

- **Legislative Department** — Keeping members informed about what is happening in the state Legislature is one of the PBA's primary activities. The PBA Legislative Department works closely with Pennsylvania's Legislature, representing the views of the PBA and its members on new and revised legislation that is developed and proposed. All relevant activity at the Capitol is carefully monitored by PBA staff and reported to the membership.
- **Grassroots Network** — The PBA's grassroots network is made up of members who are willing to speak to their local legislators on behalf of the PBA when critical legislative issues arise. The strength of PBA's grassroots advocacy efforts and the talent in its staff have a very meaningful impact on lawmakers and on legislation affecting the legal profession.
- **PABAR-PAC** — The PABAR-PAC, the association's political action committee, makes contributions

to candidates for legislative offices on behalf of the organized bar. Every dollar given to the PABAR-PAC by PBA members goes directly to this mission. The Legislative Department works closely with the PABAR-PAC Board of Directors to maintain an effective voice in the state Legislature by supporting candidates who vote on issues important to the legal system and your profession.





## Practice Support

- **Claims Repair Hotline** — PBA members who have professional liability policies with the association's endorsed insurance carrier may call the confidential hotline to speak with a representative who may help them head off or mitigate a potential malpractice claim.
- **Consumer Legal Information Pamphlets (CLIPS)** — A series of pamphlets on a variety of topics of interest to the public is available for a nominal fee through the PBA Member Service Center.
- **Court Opinions** — Copies of appellate court opinions are available for a nominal fee through the PBA.
- **Ethics Hotline** — Free advisory opinions, based on the current Rules of Professional Conduct, are available to members through the PBA. All inquiries are confidential. Ethics opinions are also in searchable format in the members-only area of the PBA website.

- **Lawyer Referral Services for the Public** —

The PBA Lawyer Referral Service is available in 45 of Pennsylvania's 67 counties. The operation of the service is straightforward: A caller is given the name of a lawyer in his or her county who is registered with the service and has expressed an interest in handling his or her type of case.

The Disability Lawyer Referral Service identifies lawyers who will represent clients with physical or mental disabilities and law firms that are accessible to clients with disabilities.

The Lawyer Referral Service for the Parents of Exceptional Children puts callers in touch with lawyers who are knowledgeable about this specialized area of practice.



**For more information about these services, call the PBA Member Service Center at 1-800-932-0311.**

# Meet Your PBA Preferred Partners.

## INSURANCE

USI Affinity — PBA Endorsed

The Pennsylvania Bar Association endorses USI Affinity as the plan administrator for its insurance programs. For over 70 years, USI Affinity has developed, marketed and administered insurance programs that offer association members unique advantages in coverage, price and service. USI Affinity's reputation and market position provide the necessary leverage to ensure competitively priced, quality product offerings built for clients by forming close relationships with the most respected insurance companies nationwide.

Experienced account teams can provide:

- Lawyers' Professional Liability/Malpractice Insurance
- Life and Disability Insurance
- Health Insurance and Employee Benefits
- Long-Term Care Insurance
- Property & Casualty Insurance
- Retirement Plans
- Customized Risk Management Support

In addition, USI Affinity, the PBA and Liberty Mutual have partnered to provide members with an exclusive group discount on auto and home insurance.



LexisNexis™

## LEGAL RESEARCH AND RELATED PRODUCTS

LexisNexis® Total Practice Solutions include website design, search engine marketing, research solutions, practice management systems and litigation services! LexisNexis® and the Pennsylvania Bar Association have partnered to provide valuable member benefit packages and pricing for attorneys in solo and small law firms. LexisNexis® Total Practice Solutions are unique offerings that are affordably priced and help in the business and practice of law.

## CREDIT CARD SERVICES

Your PBA Membership offers you more with exceptional financial services from Bank of America. Take pride in your professional accomplishments with a personal or business MasterCard® credit card from Bank of America that boasts outstanding security features.

These remarkable programs offer privileges, savings, benefits and

fraud protection. Plus, every purchase earns points that can be redeemed for travel, cash, merchandise and more.

What's even better is that you can transfer points to and from your personal and business WorldPoints® credit cards to redeem points even faster†. With the PBA Business Card with WorldPoints® Rewards you'll be able to better separate business from personal expenses and simplify tax preparation. Additionally, you can manage employee spending with individual credit limits that you set.



†This credit card program is issued and administered by FIA Card Services, N.A. MasterCard is a registered trademark of MasterCard International Incorporated, and is used by the issuer pursuant to license. WorldPoints is a registered trademark of FIA Card Services, N.A. Bank of America and the Bank of America logo are registered trademarks of Bank of America Corporation. © 2010 Bank of America corporation

## COMPUTER DISCOUNTS

HP — Enjoy exclusive savings on HP business products. PBA members can enjoy special pricing and great discounts on a wide range of HP business products you use every day, including printers, notebooks, PCs, servers, and so much more! Plus, PBA members receive free U.S. ground shipping\*, flexible financing and leasing options, a specially trained sales team, and award-winning service and support.



\*All orders must be billed and shipped to a U.S. address. Some weight restrictions apply.



## RETIREMENT PLAN

The ABA Retirement Funds Program (the Program) is designed to provide unique, full-service 401(k) plans to the legal community. It was created over 45 years ago by the American Bar Association. By leveraging the size of the ABA Retirement Funds Program, which brings together nearly 4,000 firms, the Program offers a fund lineup and services traditionally only available to the largest corporate plans. These services are offered at no out-of-

pocket expense to law firms of all sizes with institutionally priced funds for their participants. Couple these benefits with the oversight that the ABA Retirement Funds Board provides over the entire Program and you have a retirement solution that may enable firms to hire and retain quality employees, control expenses and assist them with their fiduciary responsibilities.

## PBA PLACEMENT CENTER

If you are looking to land your first job, make a lateral move or pursue partnership or in-house opportunities, our placement counselors can assist you. We understand that education, experience and career advancement are all tied closely together. We also understand that when a legal professional chooses to make a career move, several important factors are essential to consider:

- Having a specific career plan is vital to a successful career move.
- Keeping your search confidential is vital to job security.
- Who you know and how to reach the decision-maker can make all the difference.
- A successful move can be accelerated by working with a knowledgeable placement counselor.



## TELECONFERENCING SERVICES



InterCall — Save Money. Communicate Smarter.

Clear, cost-effective communications tools are a must for every firm, large or small. As the world's largest conferencing services provider, InterCall® is ready to help your firm save time and money with world-class conferencing solutions from simple audio-conferencing to cutting-edge web-conferencing platforms such as WebEx® and Microsoft Live Meeting®. All PBA members receive exclusive member pricing on both audio and web conferencing. There are no contracts to sign or minimum spending requirements, so sign up today!



### EXPRESS SHIPPING

FedEx® — FedEx Shipping Benefit

If you are looking for reliable and cost-effective shipping, you can count on FedEx to deliver. PBA members can now save up to 26 percent on select FedEx shipping services. There are no costs and no minimum shipping requirements to take advantage of this great member benefit.

### PAYROLL SERVICES

Automatic Data Processing, Inc. (ADP) offers businesses a complete range of payroll services, backed by more than 50 years as a national leader in the field. Under a partnership with ADP, PBA members will receive discounts on their EasyPay and AutoPay versions of payroll services.



### ABA PUBLICATIONS

PBA members will receive a 15 percent discount on all publications ordered through the ABA Bookstore.

### MAGAZINE SUBSCRIPTIONS

PBA members qualify for the very lowest subscription rates on popular magazines. Hundreds of titles — *The New Yorker*, *Time*, *Newsweek*, *Vanity Fair*, *Consumer Reports*, *Men's Health* — if you read it, we probably have it at a great price! The same magazine subscription rates apply both to renewals and new subscriptions. In addition to the lowest rates, the PBA Magazine Program provides a free renewal service for all subscriptions, no matter how they were originally ordered. Simply send in your mailing labels. In order to qualify for this program, a business card or letterhead is required and magazines must be sent to your business address.

### DATA STORAGE

CoreVault — Data Loss Can Be Costly.

Trust CoreVault to identify, protect and manage your firm's most valuable asset.



Their tailored and managed services automatically store and encrypt your firm's critical data off-site at their private data centers with 24/7 customer support. You also get to enjoy technologies and benefits like monitored backups, data deduplication, local storage, four levels of data recovery 24/7, continuous data protection (CDP), hosted data services, CBRM certified engineers and SAS 70 Type II certified facilities, to name a few. Special member pricing as low as \$19.95 per month!



## CAR RENTALS

Avis • Hertz • National

Whether you are traveling for business or for pleasure, you can cut your travel costs through the special rental-car discount program available through the PBA.

## OFFICE EQUIPMENT AND SUPPLIES

**The Phillips Group**

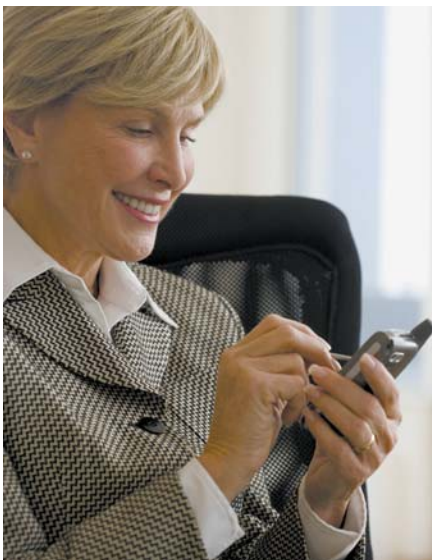
The Phillips Group offers PBA members savings on all office supply needs. PBA members who order from the main catalog will receive 30 percent off the listed price. Free delivery is included.



## AUTOMATED EXTERNAL DEFIBRILLATORS (AEDs)

**PA LIFESERVERS Inc.**

State-of-the-art, fully automated external defibrillators (AEDs) are available at discounted rates to PBA members, their law firms and county bar associations through the PBA. Special terms have been negotiated with LIFE-SERVERS for the LIFEPAK Cr Plus AED package and the Cardiac Science G3 Plus. LIFESERVERS is prepared to assist with obtaining resources for training and medical authorization.



## CLOTHING DISCOUNTS

**JoS. A. Bank Corporate Membership**

Members of the PBA may apply for the JoS. A. Bank Corporate Card and receive a 20 percent discount on all regularly priced merchandise on in-store, catalog and Internet orders.

**Brooks Brothers**

**Corporate Membership**

PBA members can join the Brooks Brothers Corporate Membership Program to receive discounts and incentives on merchandise.



To join the PBA, please call the PBA Member Service Center at 1-800-932-0311 or visit us online at [www.pabar.org](http://www.pabar.org).

# PBA STAFF INFORMATION

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*\*Names of staff members are followed by staff extensions (using 1-800-932-0311 or (717) 238-6715) and e-mail addresses.*

### **ABA House of Delegates**

Ursula Marks: 2296, Ursula.Marks@pabar.org

### **Advertising**

- **Classified** — Sarah Germak: 2226, Sarah.Germak@pabar.org
- **Display** — Sage Publications, (267) 282-5468

### **Alternative Dispute Resolution**

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### **Board of Governors**

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### **Committees**

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### **Conference of County Bar Leaders**

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### **Consumer Legal Information Pamphlets**

Member Services: 1-800-932-0311

### **County Bar Associations**

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- **Editorial** — Marcy Mallory: 2247, Marcy.Mallory@pabar.org
- **Subscriptions** — Sarah Germak: 2226, Sarah.Germak@pabar.org

### **Pennsylvania Bar Insurance/Trust Fund**

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### **Pennsylvania Bar News**

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### **Pennsylvania Lawyers Directory & Product Guide**

- **Editorial** — Tina Schreiber: 2277, Tina.Schreiber@pabar.org
- **Subscriptions** — Member Services: 1-800-932-0311

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# PBA Preferred Partners



## ABA PUBLICATION DISCOUNTS

## AED DISCOUNTS

## CAR RENTALS

Avis — Hertz — National

## CLOTHING DISCOUNTS

JoS. A. Bank  
Brooks Brothers

## COMPUTER DISCOUNTS

HP

## CREDIT CARDS

Bank of America Personal Credit Cards  
Bank of America Business Credit Cards

## DATA STORAGE

CoreVault

## EXPRESS SHIPPING

FedEx

## INSURANCE

USI Affinity

## LEGAL CAREER CENTER

## LEGAL RESEARCH

LexisNexis

## MAGAZINE PROGRAM

## OFFICE EQUIPMENT AND SUPPLIES

The Phillips Group

## PAYROLL SERVICES

Automatic Data Processing (ADP)

## PBA PLACEMENT CENTER

## RETIREMENT PLAN

ABA Retirement Funds

## TELECONFERENCING SERVICES

InterCall

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## FREQUENTLY CALLED NUMBERS:

American Bar Association — (312) 988-5000

Attorney Registration Office — (717) 231-3380

Claims Repair Hotline — 1-800-257-4449

Disciplinary Board of the Pennsylvania Supreme Court:

District I (Phila.) — (215) 560-6296      District II (Trooper) — (610) 650-8210

District III (Hbg.) — (717) 772-8572      District IV (Pgh.) — (412) 565-3173

Interest on Lawyers Trust Account Board (IOLTA) — 1-888-724-6582

Lawyers Fund for Client Security — 1-800-962-4618

Pennsylvania Bar Association — 1-800-932-0311

Pennsylvania Bar Institute — 1-800-932-4637

Pennsylvania Continuing Legal Education Board — 1-800-497-2253